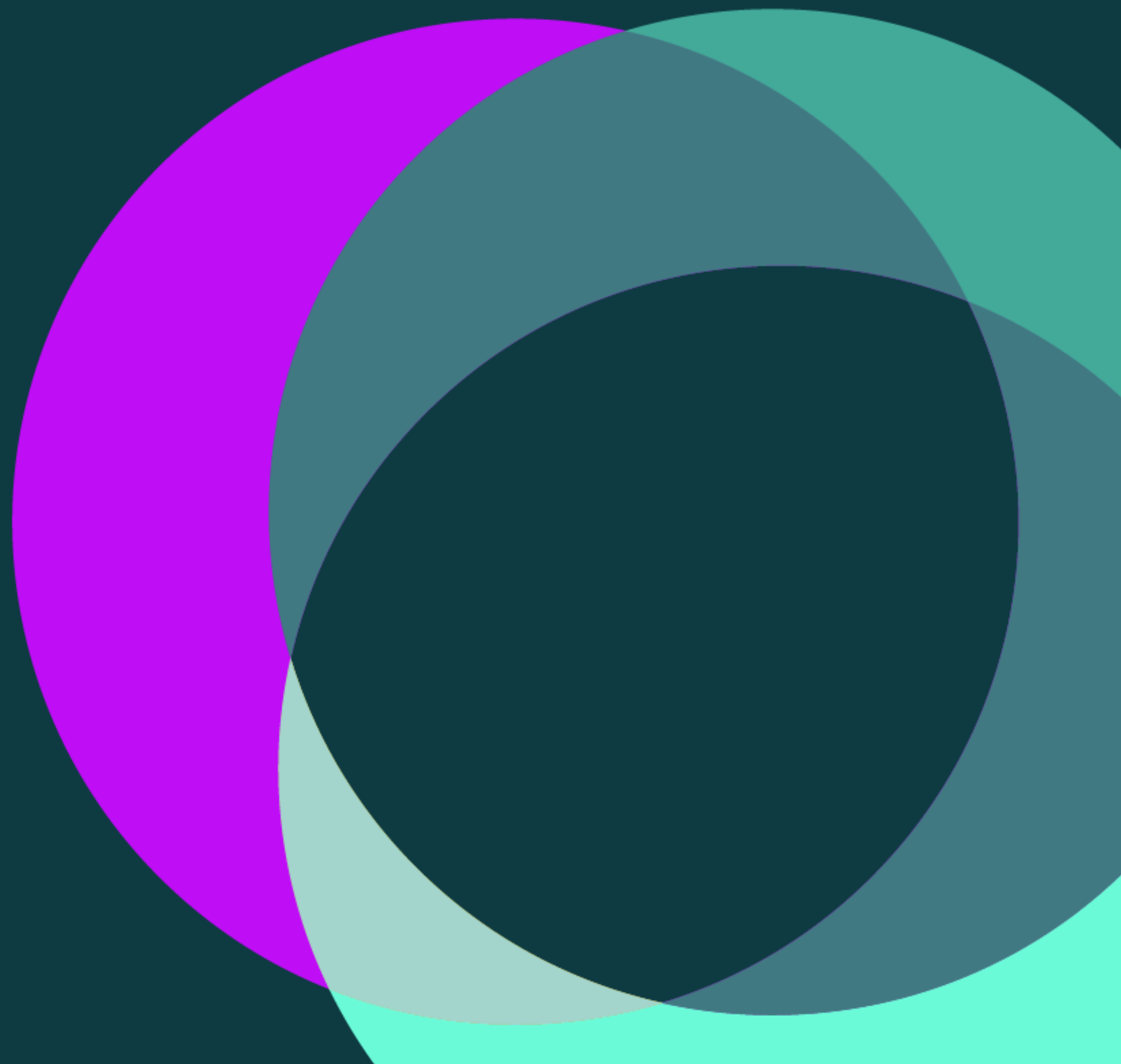




# Meet the new Trustmarque

An overview of who we are and  
what we do.





# Technology changes everything

Technology has improved our personal and professional lives at lightning speed.

This matters because technology helps you to achieve more, evolve faster and attract and retain the best talent. Technology empowers your people to acquire new skills, unlock automation and liberate them to be their best. Technology means your customers and communities always get the service that exceeds their expectations.

# Trustmarque at a glance

Headquartered in the historic city of York with offices in London, Reading and Hamilton, our heritage, reputation and unrivalled experience sets us apart from our competitors.



Accredited Living Wage Employer



Global partnerships with powerhouses  
(Microsoft, Cisco and Dell Technologies)



Driving social value through community  
skills and development

1987

Formed in York

200+

Technology partners

500+

Vendor accreditations

36+

Years of experience across NHS,  
public and private sectors

600+

Employees across the world

5000+

Customers since the beginning

24/7

Security and network operations  
centre support



# Expertly solving IT challenges is our specialty

Our accreditations strengthen our relationships with our partners and give you the confidence we will get you the best IT solutions whatever your circumstances. In 2023, we became one of the UK's most qualified Microsoft cloud partners, achieving all six cloud partner designations.



Cloud



Testing and Assurance  
by Acutest



ITAM/TAM



Datacentre



Cyber Security



Data and Analytics



Enterprise Connectivity



Digital workplace and  
Automation



Managed Services







# Power of partnerships

A global innovation network, ready to be mobilised to tackle your IT challenges. We have strong relationships with the biggest technology partners in the world and over +500 vendor accreditations.

Choosing global technology partners with Trustmarque gives you:



Recommendations when renewing or updating existing software



Product knowledge and licensing management



Implementation services and user adoption



IT environment assessments and gap analysis

# Microsoft

Co-Pilot. Microsoft 365. Azure. Power Platform. We are fluent in all things Microsoft. That's why we are one of the UK's most accredited Microsoft partners with all six cloud designations. As a strategic partner to Microsoft, we support their commitment to empowerment of every person and every organisation to achieve more.

## Microsoft solutions



Microsoft Licensing



Microsoft 365



Microsoft Security



# Dell Technologies

Technology drives human progress. As one of the world's leading technology companies, Dell Technologies provides worldwide organisations with essential infrastructure to build their digital future, transform their IT and protect their data assets.

## Dell solutions



Dell EMC and Azure Stack HCI



PowerProtect Cyber Recovery



Unstructured Data Solutions



**DELL**Technologies  
TITANIUM PARTNER

# Cisco

Nearly every UK internet connection touches Cisco technology. Flexibility is at its core – Cisco don't settle for a one-size-fits-all approach, and neither do we. Take the first step to a connected and protected future with Trustmarque, the collaborative Cisco Gold Partner.

## Cisco Accreditations

-  Specialisations
-  Authorisations
-  Provider level and Cisco powered services
-  PSPP Central Government





# Delivering the value of technology

We help you to acquire and adopt the right technology to deliver real-life impact. Together, we turn your vision into reality.



Our culture is based on innovation and collaboration; with colleagues, partners, and customers like you.



Trustmarque is a part of your extended team. We just get you. We live and breathe the reality of your day-to-day with shared ambitions and shared success.



Our vendor-agnostic approach means we analyse multiple options until we find the right solution for you. We make sure you get value for money.



# Cloud

Experts in designing, deploying, and managing cloud solutions in the public and corporate sectors.

Using the right cloud and hybrid infrastructure, you can achieve seamless connectivity from core to edge to the cloud. Some of the main benefits of migrating to the cloud are control, flexibility, accessibility and environmental impact.

Trustmarque's Microsoft Azure experts are ready to listen to your goals on your cloud implementation and help you reach them. As one of the UK's most highly accredited Microsoft Cloud partners, we are a safe pair of hands for your cloud evolution.

- ✓ Get started with Azure
- ✓ Migrate to Azure
- ✓ Azure Managed Services
- ✓ Azure Containers
- ✓ Cloud Data Insights
- ✓ Azure Security Pilot







# Datacentre

Make your datacentres work smarter, not harder with Trustmarque.

Using the cloud to host and manage your apps and data in a secure and controlled way is crucial today. Datacentres and private cloud gives you the best of both worlds with the flex and specs of cloud computing, coupled with compliance and security for your teams and projects.

Scale and flex up when you need it, track your costs, monitor and halt cyber security threats, all in a sustainable way.

- ✓ Hybrid Cloud
- ✓ Backup and DR
- ✓ Data storage
- ✓ SafeGUARD
- ✓ Containers
- ✓ Managed Support Services



# Enterprise Connectivity

Powering your people with innovative networking outcomes.

By leveraging the latest in enterprise connectivity, we work with you to build a network which is core to your digitally connected future and business operations. We empower you to build strong digital foundations underpinned with advanced security offerings and cutting-edge connectivity from global partners Microsoft, Cisco, Aruba and Gamma.

Our vendor-agnostic approach means we analyse multiple options until we find the right networking solution for you. We empower you to build strong digital foundations underpinned with advanced security offering and cutting-edge connectivity from global partners.

- ✓ Software-Defined Networking (SDN)
- ✓ Internet of things (IoT)
- ✓ Voice and Collaborative Working



# Testing and Assurance by Acutest



Every day you will likely use a solution assured by Acutest.

We will help you to overcome any barriers and increase the pace, precision, and impact of your digital change and transformation. Our full range of Testing and Assurance Services will keep your critical projects in check. No matter where you are in your programme timeline.

For over 20 years, our skilled testing consultants have helped customers with their transformational projects using the Acutest approach. We follow an outcomes-based methodology, shaped by our customer-centric principles and practices, that offers value for money and best-in-class testing performance.

- ✓ Project Rescue
- ✓ Assured Start
- ✓ IT Team Upskilling
- ✓ Test Automation
- ✓ Non-Functional Testing and Assurance
- ✓ Test Improvement Programme



# Cyber Security

Resilient protection for uncertain times.

Our full defence cyber solutions pose a real threat to hackers. It's how we protect your people, processes and data. In a connected world, technology is evolving faster than ever, but external influences and sophisticated cybercriminal tactics are also accelerating the need for change. So, what can you do?

- ✓ Penetration Testing and Consultancy
- ✓ Managed Detection and Response (MDR)
- ✓ Microsoft Security Workshops
- ✓ Ransomware Protection
- ✓ Operational Technology

For 20 years we have nurtured an in-house team of cyber security experts to help you stay protected. Our portfolio of cyber solutions and world-class partners means we deliver game-changing professional services, technology and 24x7 UK-based managed services to meet every one of your cyber security needs.

- ✓ Secure Access Service Edge (SASE)
- ✓ Cyber Security Maturity Assessments
- ✓ Cloud Security Service
- ✓ Insider Threat Protection

Accredited by:





# Digital Workplace and Automation

Unify your employee experience

We know remote and hybrid working pose new challenges and possibilities. With the latest digital workplace solutions there are opportunities to create more engaged, flexible, and productive teams.

Underpinned by our long-lasting Microsoft partnership, our Technology Asset Management services will help you get the most out of your software strategy and find cost savings to be reinvested.

Free your employees from mundane tasks with our highly customisable automation services. Work smarter, improve operational performance and enhance the customer experience by introducing RPA to take care of high-volume, repetitive tasks.

- ✓ Microsoft Copilot
- ✓ Bizapps
- ✓ Intelligent Automation
- ✓ FastTrack to Microsoft 365
- ✓ Virtual Desktops Infrastructure



# Technology **Asset** Management

Driving efficiencies in your IT investments

Open up a world of cost savings and control, as well as maximising the potential of what you have. We're here to reduce risk and take the sting out of auditing, driving efficiencies in your IT investments.

Our team has a proven track record in delivering upfront software costs savings of over 23%. We know better than anyone that when adopting new cloud technologies, you can face new challenges in keeping costs down. We will connect you and your IT estate.

We have automated and outcome-based solutions, at the click of a button. There has never been a better time to reconsider your Software Asset Management (SAM) or broader ITAM strategy.

✓ ITAM

✓ Microsoft Licencing

✓ Prism by Trustmarque

✓ Livingstone Technologies



# Data and Analytics

Real-time data you can plan on, act on, count on.

Data is one of the most valuable assets you have, second only to your people. Our innovative solutions solve complex problems and have an emphasis on knowledge transfer and building a legacy for healthcare providers and businesses alike.

With Bedrock Data Warehousing for the NHS, you can make quicker, more informed decisions thanks to real-time data access, insight, and visibility.

Our Power BI Enablement service puts deep insights into the hands of the staff whose everyday decisions contribute to patient health and successful ward management.

-  Data Warehousing
-  Data Modernisation
-  Data Visualisation





# Managed Services

Lighten the load of your IT management.

Extend the capabilities of your team through Trustmarque's managed services, giving you back the time you need to focus on what's important for you, your employees and your customers.

Our highly accredited team, plus our tried and tested as-a-service support packages, deliver successful management of your estate. We can support you with cloud and data centres, cyber security, data and analytics, modern workplace, and IT operations and allow you to take back control of what matters.

- ✓ Azure Managed Services
- ✓ Managed Detection and Response Service
- ✓ Managed Support Services





0845 2101 500 | [info@trustmarque.com](mailto:info@trustmarque.com) | [trustmarque.com](https://trustmarque.com)

