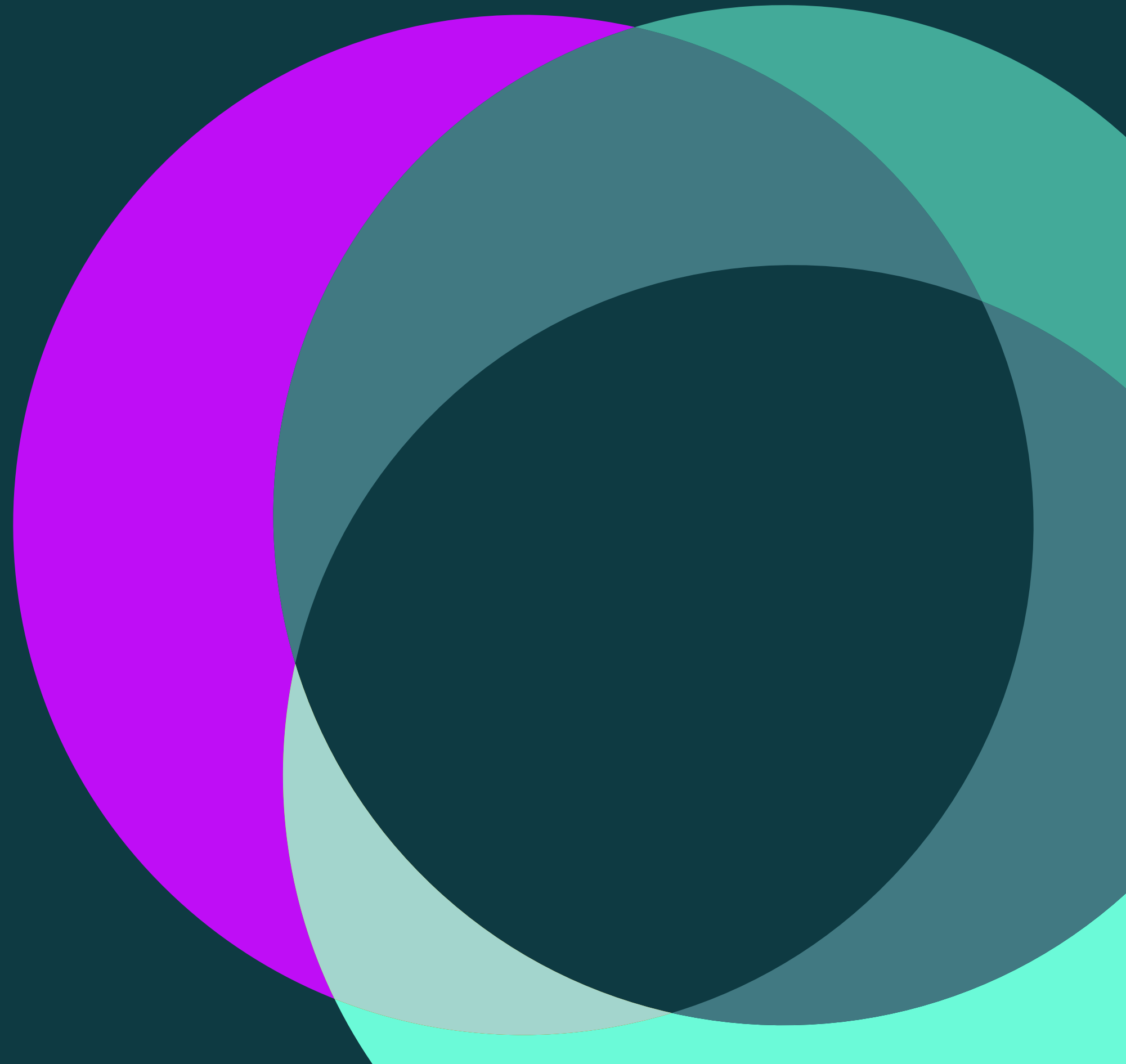TRUSTMARQUE

Meet
Trustmarque

An overview of who we are
and what we do.

Technology changes everything

Technology has improved our personal and professional lives at lightning speed.

This matters because technology helps you to achieve more, evolve faster and attract and retain the best talent. Technology empowers your people to acquire new skills, unlock automation and liberate them to be their best. Technology means your customers and communities always get the service that exceeds their expectations.

Trustmarque at a glance

Headquartered in the historic city of York with offices in London, Reading and Hamilton, our heritage, reputation and unrivalled experience sets us apart from our competitors.

- Accredited Living Wage Employer
- Global partnerships with powerhouses (Microsoft, Cisco and IBM)
- Driving social value through community skills and development

1987	Formed in York
200+	Technology partners
500+	Vendor accreditations
36+	Years of experience across NHS, public and private sectors
600+	Employees across the world
5,000+	Customers since the beginning
24/7	Security and network operations centre support

Expertly solving IT challenges is our specialty

Our accreditations strengthen our relationships with our partners and give you the confidence we will get you the best IT solutions whatever your circumstances. In 2023, we became one of the UK's most qualified Microsoft cloud partners, achieving all six cloud partner designations.

Cloud

Quality Assurance and Testing by Acutest

Technology Asset Management

Datacentre

Cyber Security

Data and AI

Entreprise Connectivity

Digital Workplace and Automation

Managed Services

TRUSTMARQUE

Power of partnerships

A global innovation network, ready to be mobilised to tackle your IT challenges. We have strong relationships with the biggest technology partners in the world and over +500 vendor accreditations.

Choosing global technology partners with Trustmarque gives you:

Recommendations when renewing or updating existing software

Product knowledge and licensing management

Implementation services and user adoption

IT environment assessments and gap analysis

Microsoft

Co-Pilot. Microsoft 365. Azure. Power Platform. Microsoft Fabric. We are fluent in all things Microsoft. That's why we are one of the UK's most accredited Microsoft partners with five cloud designations and holders of Microsoft Azure Expert Managed Services Provider status. As a strategic partner to Microsoft, we support their commitment to the empowerment of every person and every organisation to achieve more.

Microsoft solutions

Microsoft Licensing

Microsoft 365

Microsoft Security

Azure Marketplace

Prism for Copilot

CSP / MCM

Microsoft Fabric

Microsoft Partner | Azure Expert MSP

Microsoft

TRUSTMARQUE

IBM

Creators, partners and clients putting technology to work in the real world bringing together all the necessary technology and services to help our clients solve their business problems.

IBM solutions

Cloud cost management tools

Storage Services Flashsystem, Cyber Resilience and Orchestration

Application performance management software and solutions

Finops

Watsonx

Envizi

IBM®

Gold Partner

Cisco

Nearly every UK internet connection touches Cisco technology. Flexibility is at its core – Cisco don't settle for a one-size-fits-all approach, and neither do we. Take the first step to a connected and protected future with Trustmarque, the collaborative Cisco Gold Partner.

Cisco solutions

Cisco Support and Managed Services

CX Services

Cisco EA Management

Provider level and Cisco powered services

CISCO

Partner

Gold Provider

Delivering the value of technology

We help you to acquire and adopt the right technology to deliver real-life impact.
Together, we turn your vision into reality.

Our culture is based on innovation and collaboration; with colleagues, partners, and customers like you.

Trustmarque is a part of your extended team. We just get you.
We live and breathe the reality of your day-to-day with shared ambitions and shared success.

Our vendor-agnostic approach means we analyse multiple options until we find the right solution for you. We make sure you get value for money.

Cloud

Experts in designing, deploying, and managing cloud solutions in the public and corporate sectors.

Using the right cloud and hybrid infrastructure, you can achieve seamless connectivity from core to edge to the cloud. Some of the main benefits of migrating to the cloud are control, flexibility, accessibility and environmental impact.

Trustmarque's Microsoft Azure experts are ready to listen to your goals on your cloud implementation and help you reach them. As one of the UK's most highly accredited Microsoft Cloud partners, we are a safe pair of hands for your cloud evolution.

- ✓ Get started with Azure
- ✓ Migrate to Azure
- ✓ Azure Managed Services
- ✓ Azure Containers
- ✓ Cloud Data Insights
- ✓ Azure Security Pilot

Datacentre

Make your datacentre work smarter, not harder with Trustmarque.

Using the cloud to host and manage your apps and data in a secure and controlled way is crucial today. Datacentres and private cloud provide you the best of both worlds with the flex and specs of cloud computing, coupled with compliance and security for your teams and projects.

Scale and flex up when you need it, track your costs, monitor and halt cyber security threats, all in a sustainable way.

- ✔ Hybrid Cloud
- ✔ Containers
- ✔ Backup and DR
- ✔ Managed support services
- ✔ Data storage

Enterprise Connectivity

Stay connected, protected, and assured. Accelerate your time to value.

By leveraging the latest in enterprise connectivity, we work with you to build a network which is core to your digitally connected future and business operations. We empower you to build strong digital foundations underpinned with advanced security offerings and cutting-edge connectivity from global partners Microsoft, Cisco, Aruba and Gamma.

Our vendor-agnostic approach means we analyse multiple options until we find the right networking solution for you. We empower you to build strong digital foundations underpinned with advanced security offering and cutting-edge connectivity from global partners.

✔ Secure, next-generation networks and connectivity

✔ Award-winning voice and collaborative working solutions

✔ 24/7 support service

Quality Assurance and Testing by Acutest

Every day you will likely use a solution assured by Acutest.

We will help you overcome any barriers and increase the pace, precision, and impact of your digital change and transformation. Our full range of Quality Assurance and Testing services will keep your critical projects in check, no matter where you are in your programme timeline.

For over 20 years, our skilled testing consultants have helped customers with their transformational projects using the Acutest approach. We follow an outcomes-based methodology, shaped by our customer-centric principles and practices, that offers value for money and best-in-class testing performance.

✔ Delivery Acceleration

✔ Assurance Advancement Programme

✔ Assured Start

✔ Test Automation

✔ Non-Functional Testing and Assurance

✔ IT Team Upskilling

✔ AI in Quality Assurance

Cyber Security

Safeguard your people, processes, and data from every angle
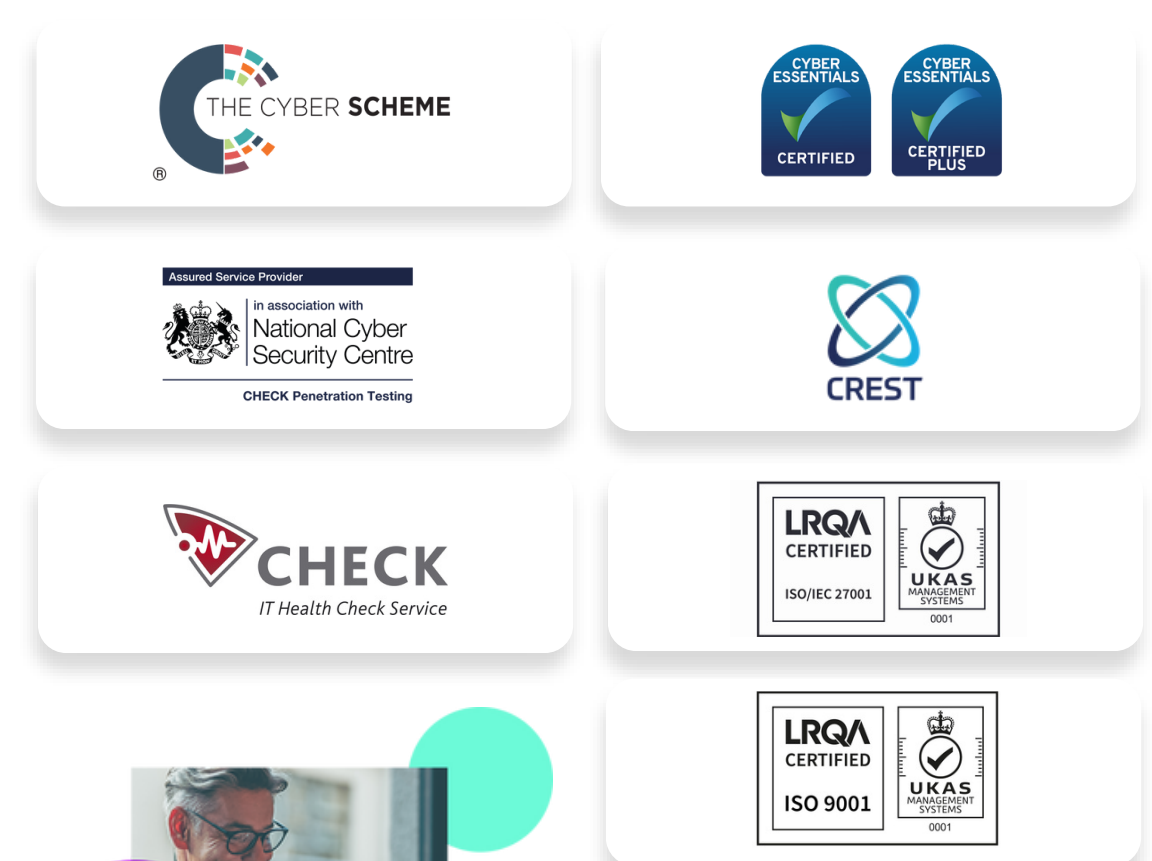
Our end-to-end defence cyber solutions pose a real threat to hackers. It's how we protect your people, processes and data. In a connected world, technology is evolving faster than ever, but external influences and sophisticated cybercriminal tactics are also accelerating the need for change. So, what can you do?

For 20 years we have nurtured an in-house team of cyber security experts to help you stay protected. Our portfolio of cyber solutions and world-class partners means we deliver game-changing professional services, technology and 24×7 UK-based managed services to meet every one of your cyber security needs.

Accredited by:

- Penetration Testing and Consultancy
- Managed Detection and Response (MDR)
- Microsoft Security Workshops
- Ransomware Protection
- Operational Technology

- Secure Access Service Edge (SASE)
- Cyber Security Maturity Assessments
- Cloud and Applications Security
- Insider Threat Protection

Digital Workplace and Automation

Unify your employee experience

We know remote and hybrid working pose new challenges and possibilities. With the latest digital workplace solutions there are opportunities to create more engaged, flexible, and productive teams.

Underpinned by our long-lasting Microsoft partnership, our Technology Asset Management services will help you get the most out of your software strategy and find cost savings to be reinvested.

Free your employees from mundane tasks with our highly customisable automation services. Work smarter, improve operational performance and enhance the customer experience by introducing RPA to take care of high-volume, repetitive tasks.

✔ Microsoft Copilot   ✔ FastTrack to Microsoft 365

✔ Bizapps   ✔ Virtual Desktops Infrastructure

✔ Intelligent Automation

Technology Asset Management

Driving efficiencies in your IT investments

Open up a world of cost savings and control, as well as maximising the potential of what you have. We're here to reduce risk and take the sting out of auditing, driving efficiencies in your IT investments.

Our team has a proven track record in delivering upfront software costs savings of over 23%. For the fourth consecutive time, we are Leaders in the 2024 Gartner® Magic Quadrant™ for SAM Managed Services. We know better than anyone that when adopting new cloud technologies, you can face new challenges in keeping costs down. We will connect you and your IT estate.

We have automated and outcome-based solutions, at the click of a button. There has never been a better time to reconsider your Software Asset Management (SAM) or broader ITAM strategy.

✔ ITAM

✔ Microsoft Licencing

✔ Prism by Trustmarque

✔ Livingstone

livingstone

prism

Data and AI

Real-time data you can plan on, act on, count on.

Data is one of the most valuable assets you have, second only to your people. Our innovative solutions solve complex problems and place deep insight into your hands. We emphasise enablement, governance and building a legacy for government, healthcare providers and other organisations.

We take the clients challenges and use cases, and deploy governance, training, product solution expertise and skilled resources to accelerate solutions into real, impactful, operational data and analytics solutions. Our team is skilled in a wide range of technologies, including, specialisms in Microsoft Fabric and IBM Watson X.

- ✔ Data Engineering

- ✔ Data Analytics and Visualisation

- ✔ Data Quality and Governance

Microsoft
Solutions Partner

Data & AI
Azure

Managed Services

Lighten the load of your IT management.

Extend the capabilities of your team through Trustmarque's managed services, giving you back the time you need to focus on what's important for you, your employees and your customers.

Our highly accredited team, plus our tried and tested as-a-service support packages, deliver successful management of your estate. We can support you with cloud and data centres, cyber security, data and analytics, modern workplace, and IT operations and allow you to take back control of what matters.

- ✔ Azure Expert Managed Services

- ✔ Managed Detection and Response Service

- ✔ Managed Support Services

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